

THE OXFORD CONNECTION - 2017

Date: 09/09/2017

Resource person: Ms. Ruchi Jain

Workshop on Startups: Jackfruit processing (chips) and mango pulp drink

Points discussed were as follows:

For a startup, it's necessary to get answers to the following questions:

Why? – Why to start a particular business? Identify the gaps.

What? – Once the gaps are identified, what is the solution?

How? – How to achieve the solution? What are the steps and required actions to be taken?

When? – Timeline of the process 'How?'

Who? – Distribution of responsibilities among the team members to accomplish the all above 'wh' questions.

After the guidance on basics of startup, the participants were given a task of framing the process plan of business related to Jackfruit processing and mango pulp processing.

The participants were actively engaged in framing a demo-business plan and finally, the plans were presented in front of all other participants. The resource person suggested improvements in the plans.

Session Incharge: Dr. Sunetra Dhere

Prof. Shweta Valanju

Date: 09/09/2017

Name of the Expert: J. MADHUSUDAN GOWDA

Theme: Careers in Investment Banking

Synopsis of the Lecture:

Lecture on Career in Investment Banking delivered by Mr. J. Madhusudan Gowda, a senior Associate with a Private Equity Firm.

This lecture was arranged in 2nd session of the Oxford connection 2017 at room no. 25 from 11.45 a.m. to 1.00 p.m. for commerce students of Banking & Insurance (BBI). Total 96 students, faculty of BBI department and Junior college were present in this session.

- ❖ Mr. Madhusudan Gowda explained the concept of Investment Banking, its structure and process. He also shared information about working in Investment Banking Sector.
- ❖ He shared his personal experience about his interview in UK.
- ❖ He emphasized on different qualities required to face Global opportunities in the field.
- ❖ This session was interactive session. Participation of students in this session was satisfactory.
- ❖ His lecture would guide our students about necessary qualities and skill required to be 'A successful Investment Banker'.

Incharge

Rashmi Ramesh Hirlekar

Date: 09/09/2017

Name of the expert: Mr. Alok Bhushan

Theme: Careers in operation of supply chain – How to change career

Synopsis of the lecture

- ❖ Mr. Alok Bhushan is a professional in the field of operation & Supply chain department.
- ❖ He discussed the topic as “Life in a start up” which consist guidance related to operation /supply chain –how to change career.
- ❖ He explained the turning points in career when some torrid situation arises in already existing career.
- ❖ He shared examples of the problem one may face while changing the established career.
- ❖ Determination, consistency, hard work & faith: are important virtues of career.
- ❖ Career is a path where we can go ahead with good attitude.
- ❖ Positive attitude help us for achieving our goals.

Session Incharge: Prof. B. D. Teurwadkar
Prof. T. T. Lad

Date: 09/09/2017

Name of the expert: J. Madhusudan Gowada

Theme: Structuring a new business –Types of company.

Below are a few points discussed in the session

- ❖ There are three questions when we decide to enter in new business.
 1. Which product or services are not available in this area?
 2. What infrastructure/ facilities are available?
 3. Can profit be generated from this business?
- ❖ Finance is the backbone of every business.
- ❖ Marketing, Human resource, Market research & development and Finance these are most important aspects of every business.
- ❖ New ideas, innovation, invention are the part of progression of business.
- ❖ What are different types of companies? Which company type our company belongs to?
- ❖ Finance can be made available from banks, financial institutions, government etc.
- ❖ Consider the social responsibilities also while running our business.

Incharge: Prof. T. T. Lad

Prof. B. D. Teurwadkar

Name of expert: Mr. Gautam Mandhian

Theme: Careers in Finance and Economics

Synopsis of the lecture:

The lecture was focused on the significance of carrier in Finance and Economic.

The session was very interactive and student response was good.

Management of life and management of Business are correlated.

Different careers in the field of Finance and economics were discussed.

1. Stock Market & daily life
2. Life insurance awareness in rural
3. Finance
4. Banking in rural area
5. Online Courses for rural youth
6. Government Exams of rural employment.
7. Communication Skills
8. Online Banking

Session Incharge: Prof. S. B. Tayade

Prof. N. M. Wankhade

Name of the Expert Mr. Alok Bhushan

Theme: Demand of Life in Start up

Below are a few important points discussed by the expert:

- Necessity of positive thinking
- How to startup?
- Different techniques of management and necessity of flexibility.
- Motivation, various experiences
- Sharing of experiences with others
- Opportunities of business
- Local resources and different techniques, communication and local language etc.

Session Incharge: Prof. S. B. Tayade

Prof. N. M. Wankhade

Date: 8th & 9th September 2017

Theme: India Needs Innovation

Guest: Dr. Vikas Balia, Venue: Council Hall

Synopsis of the lecture:

On 9th September 2017, Dr. Vikas Balia discussed about the innovative thinking which is actually lacking in today's students. Innovation according to him is a better way of performing or looking at the regular things. He has given many examples on how innovative thinking has helped the society. He was sure about one thing that if a business is started using innovative thinking it is going to be helpful to the society in due course of time. He suggested that every science student should inculcate a habit of innovative ways of thinking in day to day life. He gave the examples of failure in businesses because of outdated ideas. Innovation should meet the right time for success. He also told not to give up due to failure as it may be surely a stepping stone towards the bigger success. He also added failure is not permanent but it is the beginning. He gave an excellent inspirational interpretation of the five ring symbols of Olympics. Overall, it was a brainstorming session for the students and he succeeded in communication the idea of innovative thinking among students.

In charge Prof: Pallavi Marathe

 Sana Peerkhan